



GLOBAL CAREER SUCCESS

“In a globalized economy, our security and prosperity are linked with that of other nations.”

-James Bell, The Boeing Company




DISCUSSION TOPICS FOR TODAY

- Global Employment Trends
- Understanding What Global Employers Value

GLOBAL EMPLOYMENT TRENDS

GLOBAL IMPACT STUDENT CONFERENCE: APRIL 9, 2014

HOT GLOBAL “LOCAL” JOBS

- ❑ **Global Buyer**, Sequent - Columbus, OH
 - ❑ **Program Manager**, Global Finance Technology, JPMorgan Chase - Columbus, OH
 - ❑ **Global Account Manager** - Northeast Region, American Express - Columbus, OH
 - ❑ **Sourcing Manager** - Global Auction Service, JPMorgan Chase - Columbus, OH
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**INTERNATIONAL HEALTH CARE CAREER
OPPORTUNITIES**

**UNIT CHIEF, GENDER AND CULTURAL
DIVERSITY**



INTERNATIONAL TECHNOLOGY CAREER OPPORTUNITIES

Data Manager, Jakarta Indonesia



INTERNATIONAL ENVIRONMENTAL CAREER OPPORTUNITIES

**Environment and Climate Adaptation Specialists,
Various Countries**



INTERNATIONAL DEVELOPMENT CAREER OPPORTUNITIES

**Household Economic Strengthening /Livelihoods Advisor,
Orphans and Vulnerable Children, Kinshasa, DRC**



INTERNATIONAL CAREER GROWTH OPPORTUNITIES

- ☐ Niched Sales: Asian Business Development Specialist
 - ☐ Engineering
 - ☐ Accounting and Finance
 - ☐ Global Technology Systems
 - ☐ Emergency Planning Management
 - ☐ Green-Collar Consulting
 - ☐ Aging Population Experts
 - ☐ Refugee Advocacy
 - ☐ International Law
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MORE INFORMATION ON GLOBAL CAREER OPPORTUNITIES

- <http://www.internationaljobs.org/>
- [www.globaljobs.org.](http://www.globaljobs.org)
- <http://www.ey.com/GL/en/Services/Strategic-Growth-Markets/Global-job-hot-spots—a-survey-of-entrepreneurs—Entrepreneurs-are-hiring>
- www.pmi.org
- <http://www.internationalbusinessguide.org/the-highest-paying-jobs-in-international-business/>
- <http://www.globalopps.org/papers/BreakgIntoGlobalJobMkt.htm>
- <http://www.careerbuilder.com/jobs/keyword/global-market/>
- <http://www.globalcareers.com/>



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5 hottest global job markets

HOTTEST GLOBAL JOB MARKETS

- Canada
- Australia
- Romania
- Japan
- Denmark

WHAT GLOBAL EMPLOYERS VALUE

GLOBAL COMPETENCE

The knowledge, skills and mindset to thrive in
our global society.

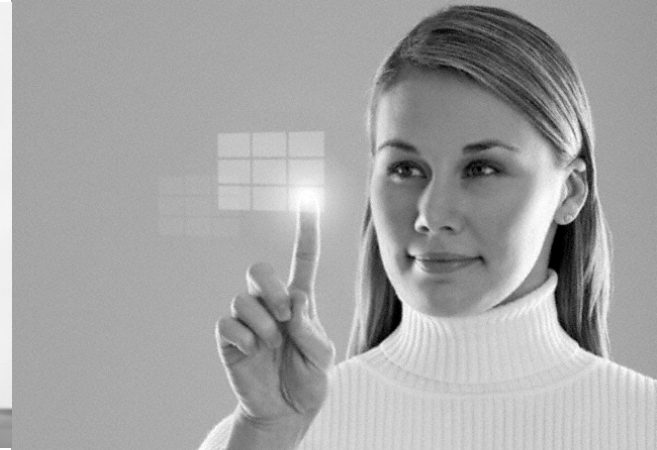


INVESTIGATE THE ISSUE

- How well prepared are students to enter the job market and what characteristics do global employers seek in their employees to ensure business success ?



2013 Gallup/Lumina Survey



Business Leaders and Academic Leaders Poll on Higher Education and Workplace Readiness

96%


of Chief Academic Officers believe their institutions effectively prepare their students for the world of work.



ONLY....

14%

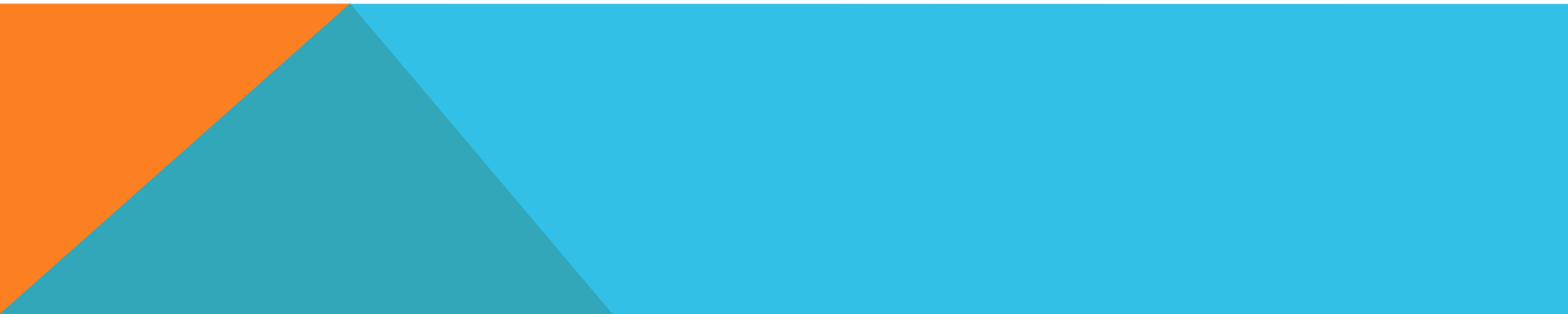
of Americans strongly agree that
college graduates are well
prepared for success in the
workplace.



AND ONLY

11%

Of business leaders strongly agree
graduating students have the skills
and competencies that their
businesses need.



KEVIN GILL, GLOBAL DIRECTOR OF STAFFING FOR HONEYWELL

“All major hiring companies need global citizens. Global sensitivities, global perspective, global insight, along with maturity and a capacity for risk-taking, are exactly the skills every major organization is looking for – in every industry.”



JONATHAN JONES, FIRM WIDE CAMPUS RECRUITING DIRECTOR, GOLDMAN SACHS

“In the financial world, cultural awareness and cultural adeptness are far more important than undergraduate major or existing skill sets...These needs touch all industries, from banking to healthcare to engineering.”



Deputy Secretary-General, Democracy

£143,936 pa gross + benefits Pall Mall, London SW1

Use your strategic thinking, leadership and management skills to strengthen democratic institutions and culture, and to advance youth development

Contributing to collective institutional management, you will focus on leadership and oversight of our work to support democracy, the rule of law, human rights and youth development. In particular, you will guide our work to achieve progress and support for the Commonwealth's fundamental political values including peaceful resolution of political tension; the independence of the judiciary and separation of powers; fair, credible and inclusive elections; strengthened human rights and national institutions that support them; and, advancing the integration of youth in political, development and entrepreneurial processes.

To succeed, you should have gained substantial relevant experience at a senior level, probably within an international organisation and will

THE COMMONWEALTH POSITION REQUIRES:

“ A strategic thinker, your background includes leading and managing political relationships in different cultural settings; people management experience especially developing high-performing and diverse teams; sound financial management and effective negotiation and strong communication skills.”



RECOGNIZE EMPLOYER PERSPECTIVES: CHARACTERISTICS THAT EMPLOYERS SEEK TO BE GLOBALLY COMPETITIVE

**Research Conducted Over a Span of 35 Years by Tucker
International**

**Over 18,000 People Studied Representing 40
Nationalities in 65 Countries**





What do you
think are the two
most valued
capabilities
global employers
seek in the
people they hire?



THE MOST VALUED CAPABILITIES



- ✓ Teamwork skills and the ability to collaborate with others in diverse groups
- ✓ Staying current with new developments in science and technology

WHAT EMPLOYERS VALUE

✓ Real World Educational Experiences

- ✓ Numbers and statistics
- ✓ Innovation & Creativity
- ✓ Open-mindedness
- ✓ Critical Thinking
- ✓ Trustworthiness
- ✓ Communication Skills
- ✓ Risk-taking
- ✓ Initiative
- ✓ Flexibility
- ✓ Mobility
- ✓ Sense of Humor



COMMUNICATE YOUR INFORMED VIEWPOINT

To become a globally fluent individual, each individual must take full ownership of the process to achieve this goal and proactively seek out those experiences that lead to global competency development and mastery.



TAKE ACTION

- Sustained Zest
 - Language Mastery
 - Proactively Seek Out Cross-cultural Experiences
 - Join Diverse Project Teams
 - Internship Persistence
 - Community Involvement
 - Stretch Your Comfort Zone
 - Document Experiences
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